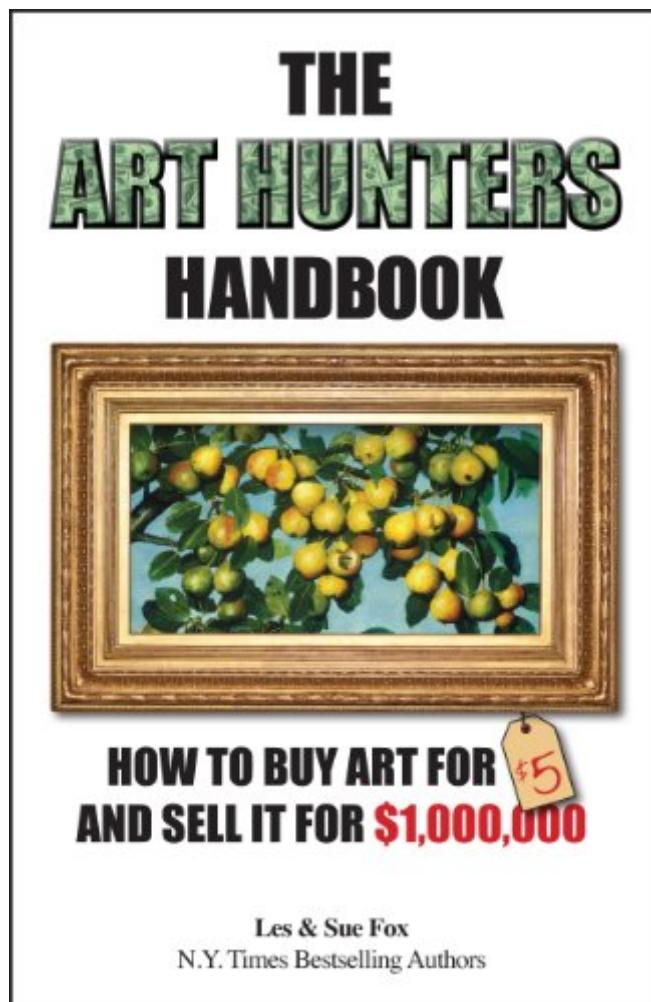


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The Art Hunters Handbook: How To Buy Art For \$5 And Sell It For \$1,000,000



Synopsis

The Art Hunters Handbook is an Antiques Roadshow type book that reveals Trade Secrets to hunting down valuable paintings at garage sales and flea markets. The cover photo is the true story of Ripening Pears, a 19th century masterpiece by Joseph Decker bought at a garage sale for \$5 and sold to the National Gallery of Art for \$1,000,000! Will you find a million-dollar painting for five bucks? Probably not. But you might find a \$5,000 painting for \$100. Think Of This Book As A Lottery Ticket, the Foxes claim, With Better Odds. The Art Hunters Handbook is a profusely illustrated art book for the average person, not just art collectors, who'd like to make money while having fun. Based on decades of personal experience, it contains dozens of exciting stories of art discovered in garage sales, schools, attics, basements, farmhouses, estates, even in the trash, often bought for very little and sold for a lot. However, in order to find some of the millions of undiscovered paintings that may be waiting for you just around the corner, the authors need to teach you the basics of Art Appraisals (they offer Free Art Appraisals to the general public), and How To Sell Art At Auction, including Sotheby's and Christie's. Believe it or not, by following the simple Art Hunter Tips in this book (like don't assume a painting isn't valuable just because you don't like it, especially modern art), and comparing the Artist Profiles of 120 American, European and Latin American artists, Les and Fox say they'd be surprised if you don't find several valuable paintings a year. How valuable? That's the thrill of the chase! Although this book is intended for everyone who loves TV shows like The Antiques Roadshow, American Pickers, Pawn Stars and Buried Treasure, the Foxes are knowledgeable art experts with a knack for plain talk and common sense. You won't be intimidated by this art book. Instead, will find it as entertaining as a page-turner novel. But what you'll also like is that your \$16.95 investment may come back to you a hundred-fold, or maybe a thousand-fold or more, if that weird painting of colored rectangles, or people eating dinner, or a winter landscape, turns out to be something unexpected. The Art Hunters Handbook is not about finding Picassos or Van Goghs. Forgetaboutit. This book will teach you about the other 240,000 listed artists whose paintings are worth \$1,000 to \$10,000,000, most of whom you've probably never heard of. Like Lyonel Feininger, Emile Gruppe, Hayley Lever. One of these three artists is worth millions. The other two are generally worth \$5,000 to \$25,000. The only way to find out who's who, and how you can cash in on becoming an Art Hunter, with Les and Sue Fox as your personal guides, is to read The Art Hunters Handbook.

Book Information

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Customer Reviews

While I didn't have any illusion that this book was going to make me rich, I did hope that it would have some helpful pointers on sourcing high quality artworks at below market prices. It doesn't. The useful information in this book can be summarized in an almost unabridged fashion as follows: Look for oil paintings at tag sales, flea markets, thrift stores, and estate sales. When you find a painting, buy a subscription to ASKArt's auction price database, and see if the artist has sold for high prices at auction. If so, buy the work. There's a sprinkling of almost comically basic advice, including the fact that an oil painting will have texture, while a print reproduction won't, but that's about it. The rest of the book is filler. There are some anecdotes about expensive works in unlikely places, but these works were almost all purchased by dumb luck or were never for sale at all (works owned by schools and churches for instance). There's no analysis of how seasoned "pickers" go about finding inexpensive works. Additionally, there are short profiles of 120 artists you might come across, but many of them are wildly unlikely. The notion that you might find a Glenn Brown or a Richard Prince at a garage sale is laughable, unless it happens to be held by a deranged billionaire. There are also sections on what the rich and famous collect as well as a profile of the new Crystal Bridges museum which seem at best remotely tangential to the subject. The book totally dismisses all forms of art other than oil painting, so if your interest is in rare prints, sculpture, photography, ceramics, or

oriental rugs, this book won't offer even obvious advice.

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